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INNOMATH: Innovative enriching education processes for Mathematically Gifted Students in Europe

Reference number: 2019-1-DE03-KA201- 059604

Implementation period: September 2019 – August 2021

Module Number and Area/ Topic: 6. Presentation and Communication Skills

Below are four statements, with four possible endings for each of them: rank endings for each statement by how well they describe your own behaviors, feelings or thoughts, in order from 1 to 4. Write the number 1 that best suits you, and the number 4 that is false for your behavior.

1. I am most satisfied with the situation

a when I am looking for new and innovative ideas, concepts, principles, theories.

b when I can have contacts with others that give me the opportunity to research and understand the sources of human emotions, mutual relationships and human behavior.

c when I can rely on logical thinking, inference and systematic inquiry in the process of defining a problem, its analysis and searching for solutions.

d when I can put my energy into the implementation of this type of task when the result of the action is quickly visible.

2. I find that by working with others I become anxious when they ...

a spend too much time discussing without taking appropriate action.

b they do not see the situation in terms of the human factor.

c they are limited to the old ways of doing things, they don't want to consider something new.

d spend too little time thoroughly examining all the relevant aspects of a case.

3. When I work on a task, the most important thing for me is

a logical, systematic, rational approach to the issue.

b achieve the goal as quickly as possible using the means and methods that are most sensible at the time.

c consider the possible effects of the action and think about the various approaches that could be used.

d what reactions and feelings my approach to the task evoke in others, how it is assessed.



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4. I feel dissatisfied with myself when

a I have caused others trouble and have spoiled our relationship as a result.

b I missed taking appropriate action and as a result I missed the chance to achieve my goal.

c I used the old known method to carry out a given task and then found out that newer methods of operation were discovered.

d I omitted some important factors or made an inaccurate analysis of the collected data.

COUNTING RESULTS

Enter the numbers you wrote down for each ending for each of the four statements in the table below and add them in the vertical columns.

ANALYST	AFFILIATOR	CONCEPTUAL	ACTIVATOR
1c	1b	1a	1d
2d	2b	2c	2a
3a	3d	3c	3b
4d	4a	4c	4b
totals:	totals:	totals:	totals:

INTERPRETATION OF RESULTS

This way you will find out what style of communication you present most often. The style with which you scored the least amount is the style that dominates your behavior. On the other hand, the style where the sum obtained is the highest number is the style you exhibit least often when dealing with others.

ANALYST

Attaches great importance to facts, looks for figures, detailed information and premises. Its operation is analytical, methodical and structured. He usually approaches the problem in a systematic way, is well organized in everything he does. Sometimes it can be seen by others as being too cautious, too structured and acting according to "book knowledge". Analyzes data relating to the past, considers the present situation and plans facts based on it.

AFFILIATOR

He attaches great importance to interpersonal relationships, is interested in the interaction of people, their feelings and uniting with others. Often described as a warm person, sensitive to the feelings of



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others, perceptive, able to judge situations in terms of the human emotions involved. He is considered a loyal and helpful friend, although he can sometimes be seen as being too emotional and too influenced by others. He often makes references to past events and his relationships with others over a period of time. It is oriented (oriented) to the past.

CONCEPTUALIST

Attaches great importance to concepts, ideas and theories. It is often future-oriented. Perceived by others as innovative, creative and imaginative. He sees a world full of possibilities. I ask questions, question accepted truths, do not consider things to be a foregone conclusion. Many people call him a visionary or an idealist. Sometimes others have an opinion of him that he is abstract, impractical, that he "builds castles on ice".

ACTIVATOR

It puts emphasis on action and its results, results. He is perceived by others as quick decision-maker, directional and practical. It is oriented to "here and now". He likes action, creation and particulars. Turns ideas into action, dynamic and inventive. He can be accused of only looking for short-term results without thinking about their long-term implications. This tendency often exposes him to criticism from those who see him as too simple and impulsive who acts first and then thinks.